



NGCCI

17th ANNUAL GENERAL MEETING

Forging Connections amidst the Challenges

# NGCCI

# News

Nepal-German Chamber of Commerce & Industry

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## 17th Annual General Meeting on June 12, 2009



NGCCI

17th ANNUAL GENERAL MEETING

Forging Connections amidst the Challenges

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### Chief Editor

Saraswati Maharjan

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Board organized High Level Business  
Delegation to Germany from March  
8-17, 2009.

The Major Objective of the Delegation  
was to promote and develop a stronger  
relationship between the professionals  
of business communities of the two  
countries in major areas of Business,  
Investment, Hydropower, Tourism, Trade  
and Industry.

The delegation led by Hon'ble Foreign  
Minister Mr. Upendra Yadav in Berlin  
and later on Foreign Secretary Mr.  
Gyan Chandra Acharya and Commerce  
Secretary Mr. Purshottam Ojha in Munich  
and Bonn comprise of NGCCI Board  
Members and Members who are leading  
business professionals representing from  
major sectors and Joint Secretary Mr.  
Netra Karki, Council of Ministers.



Hon'ble Minister for Foreign Affairs, Mr. Upendra Yadav  
addressing Nepal Presentation Programme in Berlin Haus

NGCCI Executive Board has decided  
to organize 17th Annual General  
Meeting on Friday, June 12, 2009 at  
Hotel Radisson, Kathmandu. The  
theme of the 17th AGM is "Forging  
Connection amidst the Challenges"

The General Assembly of NGCCI at  
the AGM will review programmes  
undertaken in 2008/2009 and  
achievements made so far. The audited  
Balance Sheet of the Chamber for the  
fiscal year 2064/2065 will be examined  
and approved by the Meeting.

The Business Session will commence  
at 15.00 hrs and the Inaugural Session  
at 17:30 hrs.

Large number of guests from industry  
and business, financial sector,  
government and non government  
organizations, chambers, business  
associations and organizations and  
press will be invited at the Inauguration  
Ceremony of the 17th AGM.

NGCCI Awards for best exporter,  
best importer and best exporter of  
non-traditional products will also be  
awarded to the winners at the AGM.

## High Level Business Delegation to Germany

On the occasion of 50th Anniversary  
of Nepal German Diplomatic  
Relations NGCCI in cooperation with  
Ministry of Foreign Affairs, Ministry  
of Commerce and Supplies, Ministry  
of Industry, GTZ Nepal, German  
Embassy in Nepal and Nepal Tourism

NGCCI President Mr. Rohini Thapaliya,  
(Padmashree Pvt. Ltd.), Executive  
Member Mr. Krishore Raj Pandey  
(Keyman Pvt Ltd. ), Executive Member  
Mr. Herbert Wesely (Logo Industries  
Nepal Pvt. Ltd.), Senior Director Mr.  
Subash Nirola (Nepal Tourism Board),  
Member Mr. Laxman Shrestha (Everest  
Herbs Pvt. Ltd.), Member Mr. Dhruva  
Kumar Shrestha (Panchakanya Group of  
Industries Pvt. Ltd), Member Mr. Alex  
Lal Muktan (Laser Infotech Nepal Pvt.  
Ltd. ), Member Mr. Santosh C. Kunwar  
(All Nepalese Tea and Coffee Centre  
Pvt. Ltd.), Member Mr. Bal Bahadur  
Nepali, (Billium Trade International Pvt.



The participants at the Nepal Presentation Programme in Berlin Haus

Thapaliya and Mr. Ganesh Dhakal Charge d' Affairs at Nepal Embassy in Berlin.

Business Delegate Mr. Siddhartha Raj Pandey presented on Hydropower and Energy Sector of Nepal. Another interesting presentation was on Exportable Agro Products from Nepal by Business Delegate Mr. Santosh C. Kunwar. Senior Director, Mr. Subash Nirola from Nepal

Tourism Board and Delegate Mr. Kishore Raj Pandey presented on Tourism in Nepal.

The participants also had business talks with their concerned counterparts to explore business in their sectors. Brief meeting was also held with Dr. Sabine Hepperle, Chief Asia Pacific, DIHK (Association of German Chambers of Industry and Commerce)

Nepal Evening was hosted by Nepal Tourism Board with Nepalese cuisine and short cultural programme on the occasion. Typical Nepali dances were performed by the Nepalese students in Berlin.

The Delegates visited International Tourism Exchange (ITB) Fair on March 11. The Delegates visited Nepal Stall where Nepal Tourism Board (NTB) along with Nepalese tourism entrepreneurs had installed attractive Nepal Stand for Nepalese Tourism Promotion in the German market. The delegates

also participated in Naturally Nepal Evening organized by NTB to promote Nepalese Tourism.

Nepalese High Level Business Delegation held discussions with German business community, chamber officials and other senior Government officials from Bavaria during Nepal-Business-Round-Table held at Bavarian Ministry of Economic Affairs, Infrastructure, Transport and Technology in Munich on March 13, 2009.

Mr. Ludwig Greissl, Honorary Consul General for Munich and Dr. Thies Claussen, Head of Department Foreign Trade and Location Marketing, Bavarian Ministry of Economic Affairs warmly welcomed the delegates and expressed that Bavaria is willing to join hands with Nepalese business community for enhancing bilateral trade and investment. Mr. Johannes Huber,

Ltd.), Member Mr. Siddhartha Raj Pandey (Keyman Pvt. Ltd.), Chief Executive Officer Ms. Saraswati Maharjan ( NGCCI ) and Business Journalist Mr. Hridaya Raj Gautam ( Independent Business News )

The Delegation Programme began on March 9 with the dinner reception hosted by the Embassy of Nepal in Berlin in honor of Hon'ble Foreign Minister Mr. Upendra Yadav and Hon'ble Tourism Minister, Mrs. Hisila Yami. The Delegates had brief interactive meeting with both the Ministers at Amabassador's residence on March 10.

The Delegation visited Berlin, Munich and Bonn with extensive programmes, presentations on current scenario and investment opportunities in Nepal, Nepal German Economic Activities and other sectorial presentations on Energy and Hydropower, Nepalese tea, coffee and agro products, Tourism. The delegates also had meetings with concerned organisations and business to business meetings.

Nepal Presentation and Business to Business Meetings was held at GTZ Office Berlin Haus on March 10, 2009. Hon'ble Minister for Foreign Affairs, Mr. Upendra Yadav inaugurated and addressed the Nepal Presentation Programme. German business Community, High officials from German organizations, other Senior Government Officials from Berlin, Media persons were present at the Programme.

Among the other speakers were Mr. Klaus Bruckner, Director GTZ Berlin, NGCCI President Mr. Rohini



from L-R: Mr. P.B Shah, Joint Secretary, Ministry of Foreign Affairs, Mr. Rohini Thapaliya, President NGCCI, Mr. Ganesh Psd. Dhakal, Charge d' Affairs, Embassy of Nepal, Berlin and Mr. Klaus Bruckner, Director GTZ Berlin

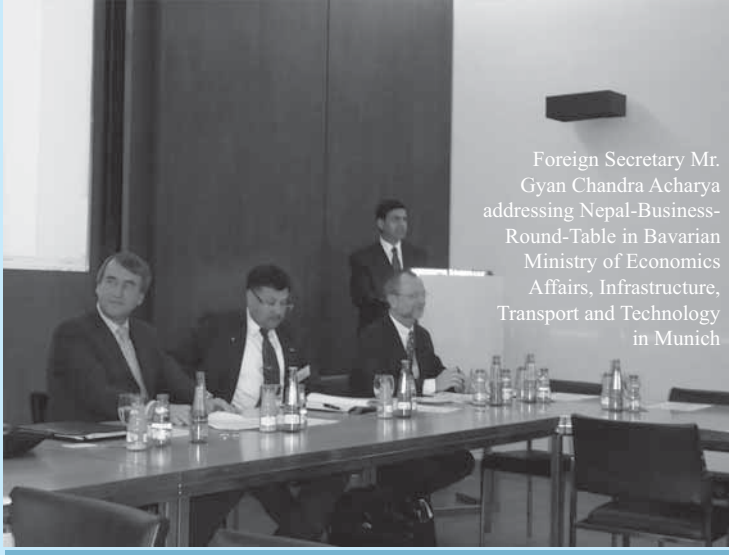
Head of Division, Asia Pacific/ Russia/CIS, IHK Munich and Upper Bavaria pledged full support and cooperation to NGCCI and Nepalese business community to develop network and enhance business activities in Bavarian sector.

Foreign Secretary Mr. Gyan Chandra Acharya urged German Investors to invest in Nepal. Mr. Purushottam Ojha, Secretary, Ministry of Commerce and Supplies highlighted on Foreign Investment Policy of Nepal and President of NGCCI, Mr. Rohini Thapaliya highlighted on Nepal German Economic Activities.

During the programme Business delegate Mr. Siddhartha Raj Pandey made presentation on Hydro Power Potentials and Development in Nepal. Mr.



Cultural Show at the Programme



Foreign Secretary Mr. Gyan Chandra Acharya addressing Nepal-Business-Round-Table in Bavarian Ministry of Economics Affairs, Infrastructure, Transport and Technology in Munich

and guidance by them had made the city tour interesting. BMW Museum was another attraction of Munich. The delegates got the opportunity to observe all the process procedures and systems of famous BMW cars visiting the museum.

Former German Ambassador to Nepal

Mr. Franz Erwin Ring, Mrs Ring and Mr. Aswin Shrestha, Honorary Council of Nepal, Slovenia were with the delegates through out the delegation programme in Munich. The delegates were really encouraged by their presence.

GoingNepalPresentationProgramme was held at Hotel Konigshof, Bonn

on March 16. Mr. Ram Pratap Thapa, Honorary Consul of Nepal for Cologne warmly welcomed the delegates.

Dr. Klaus Barth, former German Ambassador to Nepal expressed that the delegation

programme will be helpful to develop contacts between business professionals of Nepal and Germany.

Foreign Secretary Mr. Gyan Chandra Acharya shed light on political, economic and inclusive social changes in Nepal. Commerce Secretary Mr. Purushottam Ojha briefed the economic scenario and investment opportunities in Nepal and NGCCI President Mr. Rohini Thapaliya highlighted on Nepal German Economic Activities. Dr. Elke Lobel, Country Manager, South Asia Division, BMZ was also present at the

programme who informed about BMZ plans and programmes for Nepal.



The delegates with Former German Ambassador to Nepal Mr. Franz Erwin Ring, Mrs Ring and Mr. Aswin Shrestha, Honorary Consul of Nepal, Slovenia

Delegate Mr. Siddhartha Raj Pandey presented an attractive presentation of Energy and Hydropower in Nepal. Delegate Mr. Santosh C. Kunwar, who has been exporting tea, coffee and agro products in Europe, shed light on exportable agro products from Nepal. Delegate Mr. Kishore Raj Pandey, highlighted on Tourism in Nepal.

The delegates had business meetings with their concerned counterparts before and after the presentation programme.

The delegation programme has been successful in view of presenting current scenario and investment opportunities in Nepal. The visit of the delegation has generated considerable interest among potential investors and businessmen. A number of German investors are expected to invest in Nepal.

The attractive presentations and promotional materials have been able to promote Nepalese Tourism and Nepalese exportable products. The programme has developed a relationship between the professionals and business communities. Some delegates are already in business deal, some are in contacts and some have received inquiries. NGCCI is optimistic of more contacts in

Santosh C. Kunwar highlighted on Exportable Agro Products from Nepal. Attractive presentation on Nepalese Tourism was also presented at the programme.

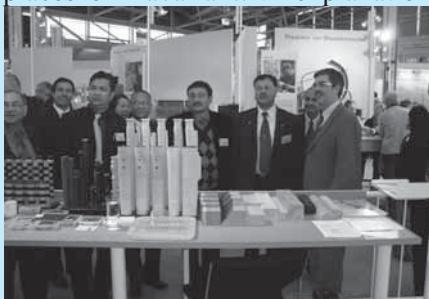
The participants also had business talks with their concerned counterparts to explore business in their sectors.



Delegates during Nepal-Business-Round-Table held at Bavarian Ministry of Economic Affairs, Infrastructure, Transport and Technology in Munich

The delegates visited International European Trade Fair for Metal Working in Industry and Trade in Munich Messe. The delegates got the opportunity to get to know about new trends and developments in industry and trade.

Mr. and Mrs. Greissl conducted well arranged city tour of beautiful state Bavaria for the delegates. Detail organized tour of major attraction places of Bavaria with explanation



Delegates visiting European Trade Fair for Metal Working in Industry and Trade



from L-R: NGCCI President Mr. Rohini Thapaliya, Foreign Secretary Mr. Gyan Chandra Acharya, Commerce Secretary Mr. Purushottam Ojha and former German Ambassador to Nepal, Dr. Klaus Barth during Going Nepal Presentation Programme in Bonn

coming days. NGCCI is pleased to note that the outcome of the visit is very fruitful.

## NGCCI Coordinated CMT International Fair

NGCCI coordinated country's participation at the annual Caravan, Motors and Tourism Fair (CMT) 2009 in Stuttgart, Germany in cooperation with Nepal Tourism Board (NTB) and Mrs. Ann Katrin Bauknecht, Honorary Nepalese Consul General of Stuttgart. CMT is the Europe's largest public exhibition for tourism and leisure beside caravan and motor which was staged at the New Stuttgart Trade Fair Centre from January 17- January 25, 2009. NGCCI has been coordinating the country's participation in CMT at Stuttgart, Germany since 1994.

Six travel tour operators participated as exhibitors in the Nepal Stall namely Nature Trail Travel & Tours Private Limited, Royal Mt. Trekking Pvt. Ltd., Himalayan Waves Trekking Pvt. Ltd, Om - Mane Trekking P. Ltd., Sherpa Society P. Ltd and The Trek Nepal Int'l P. Ltd

Executive Member Mr. Herbert Wesely and CEO Ms Saraswati Maharjan from NGCCI and Mr. Lekhnath Bhusal, Senior Officer from NTB officially represented the CMT 2009 Fair.

Nepal Stand, the Hall no. 4 B 15 the Row stall of 35 sqm with 2 sides open in the front and at the right side at the main entrance of the main Hall



Lord Mayor of Stuttgart Dr. Wolfgang Schuster, Honorary Consul General, Mrs. Ann-Katrin Bauknecht, NGCCI CEO Ms. Saraswati Maharjan and the participants at Nepal stall.

No. 4 was the most prominent hall at prime location at the entrance next to Stall of India and just opposite of the stall of Romania, the partner country for CMT 2009.

The big Nepal map with major tourism attraction of different parts of Nepal, Shyambhu Stupa at the

top were able to reflect the glimpse of Nepal which attracted lot more visitors at the Nepal stall.

On the Opening Day on Jan 17, Lord Mayor of Stuttgart Dr. Wolfgang Schuster and other VIP guests visited Nepal Stall. He was warmly welcomed by Mrs. Ann Katrin Bauknecht, Honorary Consul General of Stuttgart, Ms. Saraswati Maharjan, CEO of NGCCI and Mr. Lekhnath Bhusal Senior Officer, NTB and all the participants at the Nepal Stand. CEO Ms. Maharjan presented token of appreciation to Dr. Schuster.

Nepal Press Conference was organized on January 20, 2009 at 2.00 p.m. at the ICS- Press Center in Glass Cubus C 4.2 of the new Trade Fair Centre, Stuttgart. The Press Conference was attended by National and International Journalists including representative from CMT Messe.

A new and attractive DVD was presented by Nepal Tourism Board showing prominent features and giving important information about Nepal, Nepalese culture, nature and adventure tourism and other major attractions of Nepal.

Questions regarding Plant a Tree in Nepal Programme, waste situation in Mt. Everest, government action to reduce influx of inexperienced mountaineers who want to climb Mt. Everest and overland route

for tourists to Nepal were raised by the journalists. On behalf of participants Mr. Manfred Hartl, Business Partner, Om - Mane Trekking P. Ltd. and Mr. Deepak S.B Bhandary from Himalyan Waves Trekking responded to queries. Other participants were also present at the Press Conference. The journalists also visited Nepal Stall after the Press Conference.

CMT 2009 has been exceptional with regard to the tourism sector and has continued to build on its position as the innovative platform for camping and caravanning for the entire

south German region. Despite the global economic crisis it has been able to attract more than 205,000 visitors from all over Germany and from Austria, France and Switzerland and 1900 exhibitors from around 100 countries.

## German Ambassador Honored as Honorary President of NGCCI

Ambassador of the Federal Republic of Germany to Nepal H.E. Ms Verena Gräfin von Roedern and Ms. Ulrike Kochalski, Third Secretary, Economic, Development and Consular Affairs visited the NGCCI Secretariat on November 14, 2008. President Mr. Thapaliya and the NGCCI Board Members warmly welcomed H.E. Ms Rodern and Ms. Kolchalski.

President Mr. Thapaliya introduced all Executive Board Members and briefed activities conducted by NGCCI and upcoming activities. He honored H.E. Ms. Rodern by offering an Honorary President Badge of NGCCI and urged H.E Ms. Roedern for her active involvement, advice and suggestions for Chamber activities. He remarked that the German Embassy has been always supportive for NGCCI activities and added NGCCI has been working closely with German Embassy for dissemination of business information and promoting economic activities between Nepal and Germany.

Her Excellency thanked all Executive Members for the honor and welcome. She pledged full support for the democratically elected government. She mentioned, the election was fair which is the starting point for peace process, expectation of people is very high so parties should work together to build the nation. She stated that economic progress can not go ahead



NGCCI President Mr. Rohini Thapaliya and Executive Board Members honoring H.E. Ms Verena Gräfin von Roedern, German Ambassador to Nepal as an Honorary President of NGCCI

without business organizations so emphasized on frequent exchange and interaction between the business community and political leaders.

Her Excellency expressed happiness to work together with NGCCI. Visa related issues and other matters of mutual interest were also discussed at the meeting.

## Cooperation with CIM

President Mr. Rohini Thapaliya had meeting with Mr. Simon Triebel, Asia Coordinator, Centre for International Migration and Development (CIM) in October for the CIM Expert at NGCCI. Vice President Mr. Senon Dorje Lama had follow up meeting with Mr. Triebel in March.

NGCCI has sent request for the Programme Manager for programmes and projects and further enhance the capacity of NGCCI and received Approval Letter from CIM head office on Dec. 18. 2008. CIM has already included NGCCI as a cooperation partner.

CIM has announced vacancy for Expert at NGCCI, the recruitment process will start soon.

The Centre for International Migration and Development (CIM) is the human resources placement organisation for German Development Cooperation. It is supported by two strong partners: the Deutsche Gesellschaft für Technische Zusammenarbeit (GTZ) GmbH – German Technical Cooperation – and the German Federal Employment Agency (BA).

## Cooperation with DIHK

NGCCI had series of communications and coordinations with Dr. Sabine Hepperle, Chief Asia Pacific, DIHK, The Association of German Chambers of Industry and Commerce. DIHK is the central organization of all chambers in Germany and German Chamber Network (AHK) abroad. It consists of bi-national German Chambers, Delegations and Representations of German Industry and Commerce. DIHK has included NGCCI in their network for information dissemination. For other areas DIHK will co-operate NGCCI via their network in Indo-German Chamber IGCC in Delhi. President Mr. Thapaliya had also brief meeting with Dr. Hepperle during Delegation Programme in Berlin in March 2009.

NGCCI being the bi-national Chamber working with Germany strongly envisages building up and strengthening the working relation with related institution and organization in Germany. Developing relation with DIHK will provide access to broad information exchange network and definitely facilitate to increase more contacts between the business communities of the two countries.

## A clear sense of direction in difficult times: building confidence - utilising opportunities

The German government has forecasted that real GDP will decline by 6.0% on average in 2009. For 2010, the government expects a growth rate of 0.5%. The massive economic slowdown is the central factor influencing economic trends in 2009. The sharp downturn in foreign trade will account for roughly three quarters of the decline in economic growth. However, following the steep drop-off in economic activity in early 2009, the government expects the economy to stabilise at a lower level throughout the rest of the year.

The economic setback expected in 2009 is overwhelmingly the result of the massive contraction of the global economy and the associated deep slump in German exports. It would do little good to trivialise the impact that the global economic crisis is having on production, employment and incomes.

However, by adopting two stimulus packages - which are exemplary even when compared to other countries - Germany has made a crucial contribution at the national level to help mitigate the downswing.

The further stabilisation of the banking and

financial sectors remains the biggest challenge Germany faces in putting the economy back on track toward sustained growth. For this reason, one of the top priorities is to find a quick and sustainable solution to the problem of isolating toxic assets on bank balance sheets.

Exports are likely to decline substantially in 2009 but are expected to rebound in 2010 as the world economy stabilises. Investments in plant and equipment are being cut back sharply as well. Construction investment will fall this year but will increase slightly in 2010, in part due to the direct, supportive impact of the German government's stimulus programme. Due to the economy's tremendous slowdown, unemployment is expected to rise by about 450,000 in 2009 to an annual average of roughly 3.7 million persons, and by about 900,000 in 2010 to an annual average of roughly 4.6 million persons. Nevertheless, consumer spending is expected to decline only slightly during the projection period. This is because the measures contained in the stimulus packages - including income tax cuts, lower rates of contribution to statutory health insurance, the child bonus and an increase in pensions - are providing a boost to incomes. As a result, consumer spending will be a crucial force for stabilising the economy in 2009.

*Source: Federal Ministry of Economics and Technology*

## New Members of NGCCI

NGCCI has enrolled six new members namely:

### 1. Nepal Crystal Legend Links

▲ Mr. Binod Bir Singh Tamrakar, Proprietor

### 2. Air Globe Tours & Travels Pvt. Ltd.

▲ Mr. Hari Bhakta Parajuli, Managing Director

### 3. Hydro Solutions Pvt. Ltd.

▲ Er. Gyanendra Lal Pradhan, Patron and Chief Strategist

### 4. Surya Nepal Pvt. Ltd.

▲ Mr. Ananda Rup Benerjee, Vice President Finance

### 5. Paperworld Nepal Pvt. Ltd.

▲ Mr. Nagendra Bhandari, Executive Director

### 6. Laser Travel & Tours Pvt. Ltd.

▲ Mr. Durga Muktan, Managing Director

NGCCI welcomes all new members.

# List of International Trade Fairs in Germany (July-August, 2009)

July 2009

City	Exhibition	Date
Berlin		
	BREAD & BUTTER BERLIN Tradeshow for Selected Brands. At the crossroads of Fashion, Music, Art and Design, as well as Visual and Performing Arts	01.07 - 03.07 2009
Dortmund		
Exhibition Centre Westfallenhalle Dortmund	INNOWA Innovative Articles for the Home	25.07 - 27.07 2009
Düsseldorf		
Düsseldorf Exhibition Centre	CPD DÜSSELDORF International Trade Fair for Womenswear and Accessories	26.07 - 28.07 2009
Düsseldorf Exhibition Centre	GLOBAL FASHION This trade Fair presents non-branded producers addressing volume buyers and branded manufacturers for production orders	26.07 - 28.07 2009
Düsseldorf Exhibition Centre	HMD - HERRENMODE DÜSSELDORF International Trade Fair for Menswear and Accessories	26.07 - 28.07 2009
Frankfurt		
Exhibition Centre Frankfurt	COLLECTIONE Summertime Consumer Goods Fair	03.07 - 07.07 2009
Exhibition Centre Frankfurt	TENDENCE LIFESTYLE Trade Fair for Domus & Gallery/Gifts/Table Decoration & Kitchen	03.07 - 07.07 2009
Exhibition Centre Frankfurt	THE DESIGN ANNUAL Showcase for High-End Design. The show responds to current trends in design and at the same time reflects relevant social trends	03.07 - 07.07 2009
Friedrichshafen		
Messegelände Friedrichshafen	OUTDOOR European Outdoor Trade Fair	16.07.19.07 2009
Leipzig		
Exhibition Centre Leipzig	GC - GAMES CONVENTION Games Convention. Electronic Entertainment, Infotainment, Edutainment, Telecommunications, Media and Hardware	31.07 - 02.08 2009
Munich		
New Munich Trade Fair Centre	TRENDSET MÜNCHEN Glass, Porcelain, Ceramics, Arts and Crafts	18.07 - 20.07 2009
Offenburg		
Messe Offenburg	AKZENTE OFFENBURG Cosmetics Expo	11.07 - 12.07 2009
Stuttgart		
New Stuttgart Trade Fair Centre	MEDIA BUDGET Trade Fair and Forum for Efficient Marketing Communication	08.07 - 09.07 2009

Wiesbaden		
Rhein-Main-Hallen	DENEX - ENBIO - BAUSAN DENEX: Decentralized Energy Systems (Fuel Cells, Geothermal Energy, Cogeneration, Photovoltaic & Solar Thermal Energy, Heat Pumps, Water Power, Wind Energy) ENBIO: Bioenergy (Biogas, Biofuels, Forestry Technologies) BAUSAN: Energy Efficient Construction	02.07 - 03.07 2009

## August 2009

Berlin		
Berliner Congress Center	SPIE EUROPE SECURITY + DEFENCE European event that addresses the technological and academic challenges of the continually evolving defense and security industry	31.08 - 03.09 2009
Dortmund		
Exhibition Centre Westfallenhalle Dortmund	CRIO International Optical Fair	22.08 - 23.08 2009
Exhibition Centre Westfallenhalle Dortmund	FAHOBA Specialist Exhibition for Hobby + Handicraft	21.08 - 23.08 2009
Düsseldorf		
Düsseldorf Exhibition Centre	CARAVAN SALON DÜSSELDORF International Motor Homes and Caravans Exhibition	28.08 - 06.09 2009
Munich		
M,O,C,	TALENTS Recruitment show	25.08 - 27.08 2009

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